

DEXTER + CHANEY

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## **NEWS RELEASE**

**For information:** Brad Mathews, Dexter + Chaney, 800-875-1400;  
e-mail: [brad@dexterchaney.com](mailto:brad@dexterchaney.com)  
Jim Fulton, The Fulton Company, 360-943-4101;  
e-mail: [fultonco@olywa.net](mailto:fultonco@olywa.net)

### **DEXTER + CHANEY LAUNCHES QUERY AND DASHBOARDS MODULE FOR ITS SPECTRUM™ CONSTRUCTION SOFTWARE**

*Graphic displays provide real-time access to key performance indicators*

**SEATTLE, September 21, 2007:** Dexter + Chaney ([www.dexterchaney.com](http://www.dexterchaney.com)) has launched a Query and Dashboards module for its Spectrum™ Construction Software that provides graphic displays (or “dashboards”) of a construction company’s key performance indicators. The module provides real-time access to project, schedule and financial information in a concise, easily understandable format. Dashboards are tailored to the specific needs of executive, operations and financial personnel.

The Job Backlog dashboard, for example, provides company owners and executives with a graphic display of the company’s projected future income stream, based on the value of the company’s construction projects. Top management can view jobs in various stages—active, signed, awarded and proposed—on a monthly basis extending more than a year into the future. That helps the company pinpoint months when adding new construction projects will become critical to its financial health.

“The Job Backlog dashboard instantly answers the question, ‘How does our business look over the next year?’” explained John Chaney, Dexter + Chaney co-founder and president. “It identifies both the profitable months, and those in which the company can expect a loss if they don’t land some new projects.”

Dashboards designed for the operations group include Job Profit Trend/Fade, Change Requests, Over/Under Billing, Unapproved Invoices, Jobs Near Completion, RFI & Change Request Aging and Project Cash Flow.

The module's Query Builder allows users to set up recurring database queries about key performance areas of the company. The query automatically notifies the user via e-mail when a particular event has occurred, like a project falling behind schedule by a specified number of days.

#### **ABOUT DEXTER + CHANEY**

More than 1,000 construction companies throughout the United States use Dexter + Chaney's Spectrum Construction Software. Spectrum includes 30 integrated modules that handle project management, construction accounting, equipment management, service management, human resources, document imaging, remote connectivity and data sharing tasks. Companies that use Spectrum report they have improved profitability and have grown their businesses more than 300 percent without adding financial staff.

More than 7,500 total users make use of Spectrum's Document Imaging software, which addresses a typically painful problem for construction contractors: giving management, office staff and project managers the fast, electronic access they need to important documents like contracts, change orders, timecards, invoices and others.

For more information about Dexter + Chaney or Spectrum, contact Brad Mathews, Vice President of Sales and Marketing, Dexter + Chaney, 9700 Lake City Way NE, Seattle, WA 98115-2347; phone: 800-875-1400 or 206-364-1400; fax: 206-367-9613; e-mail: [info@dexterchaney.com](mailto:info@dexterchaney.com); <http://www.dexterchaney.com>.



**SPECTRUM™**  
CONSTRUCTION SOFTWARE

**1-800-875-1400**

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